## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): August 5, 2022

### PERIMETER SOLUTIONS, SA

(Exact name of registrant as specified in its charter)

Grand Duchy of Luxembourg (State or other jurisdiction of incorporation) 001-41027 (Commission File Number) 98-1632942 (IRS. Employer Identification No.)

12E rue Guillaume Kroll, L-1882 Luxembourg
Grand Duchy of Luxembourg
352 2668 62-1
(Address of principal executive offices, including zip code)
(314) 396-7343
Registrant's telephone number, including area code
Not Applicable
(Former name or former address, if changed since last report.)

Chec	the appropriate box below if the Form 8-K filing is intended to simultar	neously satisfy the filing obligation of t	he registrant under any of the following provisions:							
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)									
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)									
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))									
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))									
Securities registered pursuant to Section 12(b) of the Act:										
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered							
Ordin	nary Shares, nominal value \$1.00 per share	New York Stock Exchange								
Warr	ants for Ordinary Shares	PRMFF	OTC Markets Group Inc.							
	ate by check mark whether the registrant is an emerging growth company ocurities Exchange Act of 1934 (§240.12b-2 of this chapter).	as defined in Rule 405 of the Securities	es Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of							
Emer	ging growth company ⊠									
	emerging growth company, indicate by check mark if the registrant has e nting standards provided pursuant to Section 13(a) of the Exchange Act.		n period for complying with any new or revised financial							

#### Item 2.02 Results of Operations and Financial Condition.

On August 5, 2022, Perimeter Solutions, SA issued a press release announcing its financial results for its fiscal quarter ended June 30, 2022. A copy of the press release is furnished as Exhibit 99.1.

The information furnished under this Item 2.02, including Exhibit 99.1, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is being furnished as part of this Current Report on Form 8-K.

Exhibit
No.

Description

99.1 <u>Press release issued by Perimeter Solutions, SA on August 5, 2022.</u>

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Perimeter Solutions, SA

Date: August 5, 2022 By: \_\_\_\_/s/ Charles Kropp

Charles Kropp Chief Financial Officer

#### **Perimeter Solutions Reports Second Quarter 2022 Financial Results**

August 5, 2022

Net sales increased 31% year-to-date, with solid growth in both the Fire Safety and Specialty Products businesses

Adjusted EBITDA increased 39% year-to-date, with solid growth in both businesses

Oil Additives renamed Specialty Products to better reflect the business's current and expanding applications and end-markets

Clayton, Missouri, August 5, 2022 – Perimeter Solutions, SA (NYSE: PRM) ("Perimeter" or the "Company"), a leading provider of mission-critical firefighting products and services, as well as specialty products used in several end markets, today reported financial results for its second quarter ended June 30, 2022.

#### Year-to-Date 2022 Results

- · Net sales increased 31% to \$158.7 million during the year-to-date period, as compared to \$121.0 million in the prior-year period.
  - · Fire Safety sales increased 31% to \$85.0 million, as compared to \$64.8 million in the prior year.
  - Specialty Products sales increased 31% to \$73.7 million, as compared to \$56.2 million in the prior year.
- Net income during the year-to-date period was \$45.0 million, or \$0.26 per diluted share, an increase of \$67.4 million from a net loss of \$22.4 million, or \$0.42 per diluted share, for the same period of 2021.
- Adjusted EBITDA increased 39% to \$47.7 million during the year-to-date period, as compared to \$34.3 million in the prior-year period.
  - · Fire Safety Adjusted EBITDA increased 11% to \$20.9 million, as compared to \$18.8 million in the prior year.
  - · Specialty Products Adjusted EBITDA increased 74% to \$26.8 million, as compared to \$15.4 million in the prior year.

#### Second Quarter 2022 Results

- · Net sales increased 16% to \$101.0 million in the second quarter, as compared to \$87.1 million in the prior-year quarter.
  - · Fire Safety sales increased 16% to \$66.6 million, as compared to \$57.2 million in the prior year.
  - · Specialty Products sales increased 15% to \$34.4 million, as compared to \$30.0 million in the prior year.
- Net income during the second quarter was \$7.2 million, or \$0.04 per diluted share, an increase of \$11.0 million from a net loss of \$3.8 million, or \$0.07 per diluted share, for the same period of 2021.
- · Adjusted EBITDA increased 15% to \$35.7 million in the second quarter, as compared to \$31.1 million in the prior-year quarter.
  - · Fire Safety Adjusted EBITDA increased 3% to \$24.2 million, as compared to \$23.5 million in the prior year.
  - · Specialty Products Adjusted EBITDA increased 50% to \$11.5 million, as compared to \$7.7 million in the prior year.

#### Conference Call and Webcast

As previously announced, Perimeter Solutions management will hold a conference call at 8:30 a.m. ET on Friday, August 5, 2022 to discuss financial results for the second quarter 2022. The conference call can be accessed by dialing (877) 407-9764 (toll-free) or (201) 689-8551 (toll).

The conference call will also be webcast simultaneously on Perimeter's website (https://ir.perimeter-solutions.com/), accessed under the Investor Relations page. The webcast link will be made available on the Company's website prior to the start of the call; go to the investor relations page of our website to the News & Events menu and click on "Events & Presentations."

A slide presentation will also be available for reference during the conference call; go to the investor relations page of our website to the News & Events menu and click on "Events & Presentations."

Following the live webcast, a replay will be available on the Company's website. A telephonic replay will also be available approximately two hours after the call and can be accessed by dialing (877) 660-6853 (toll-free) or (201) 612-7415 (toll). The telephonic replay will be available until September 5, 2022.

#### **About Perimeter Solutions**

Perimeter Solutions is a leading global solutions provider, providing high-quality firefighting products and specialty products used in several end markets. The Company's business is organized and managed in two reporting segments: Fire Safety and Specialty Products, formerly Oil Additives.

The Fire Safety segment consists of formulating, manufacture and sale of fire retardants and firefighting foams that assist in combating various types of fires, including wildland, structural, flammable liquids and others. Our Fire Safety segment also offers specialized equipment and services, typically in conjunction with our fire management products, to support our customers' firefighting operations. Our specialized equipment includes airbase retardant storage, mixing, and delivery equipment; mobile retardant bases; retardant ground application units; mobile foam equipment; and equipment that we custom design and manufacture to meet specific customer needs. Our service network can meet the emergency resupply needs of over 150 air tanker bases in North America, as well as many other customer locations in North America and internationally. The segment is built on the premise of superior technology, exceptional responsiveness to our customers' needs, and a "never-fail" service network. The segment sells products to government agencies and commercial customers around the world.

In June 2022, the Oil Additives segment, which produces and sells Phosphorus Pentasulfide (" $P_2S_5$ "), was renamed the Specialty Products segment to better reflect the current and expanding applications for  $P_2S_5$  in several end markets and applications, including lubricant additives, various agricultural applications, various mining applications, and emerging electric battery technologies. Within the lubricant additive end market, currently our largest end market application,  $P_2S_5$  is primarily used in the production of a family of compounds called Zinc Dialkyldithiophosphates ("ZDDP"), which is considered an essential component in the formulation of engine oils with its main function to provide anti-wear protection to engine components.

#### Forward-looking Information

This press release may contain "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Forward-looking statements can be identified by words such as: "anticipate," "intend," "goal," "seek," "believe," "project," "estimate," "expect," "strategy," "future," "likely," "may," "should," "will" and similar references to future periods.

Any such forward-looking statements are not guarantees of performance or results, and involve risks, uncertainties (some of which are beyond the Company's control) and assumptions. Although Perimeter believes any forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect Perimeter's actual financial results and cause them to differ materially from those anticipated in any forward-looking statements, including the risk factors described from time to time by us in our filings with the Securities and Exchange Commission ("SEC"), including, but not limited to, the Company's Annual Report on Form 10-K for the year ended December 31, 2021 filed with the SEC on March 31, 2022. Shareholders, potential investors and other readers should consider these factors carefully in evaluating the forward-looking statements.

Any forward-looking statement made by Perimeter in this press release speaks only as of the date on which it is made. Perimeter undertakes no obligation to update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

SOURCE: Perimeter Solutions, SA.

CONTACT:

ir@perimeter-solutions.com

# PERIMETER SOLUTIONS, SA AND SUBSIDIARIES Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) (in thousands, except share and per share data) (Unaudited)

	 Successor		Predecessor		Successor		Predecessor	
	Three Months Ended June 30, 2022		Three Months Ended June 30, 2021		Six Months Ended June 30, 2022		Six Months Ended June 30, 2021	
Net sales	\$ 100,965	\$	87,121	\$	158,723	\$	121,046	
Cost of goods sold	72,423		48,840		117,050		73,814	
Gross profit	28,542		38,281		41,673		47,232	
Operating expenses:								
Selling, general and administrative expense	22,614		18,284		42,422		27,211	
Amortization expense	13,802		13,293		27,657		26,542	
Founders advisory fees - related party	(20,465)		_		(80,313)		_	
Other operating expense	 260		441		456		753	
Total operating expenses	16,211		32,018		(9,778)		54,506	
Operating income (loss)	 12,331		6,263		51,451		(7,274)	
Other expense (income):	 							
Interest expense, net	12,142		8,035		22,638		15,886	
(Gain) loss on contingent earn-out	(9,398)		2,763		(9,398)		2,763	
Unrealized foreign currency loss (gain)	3,156		(540)		4,036		2,258	
Other (income) expense, net	(200)		(44)		(35)		(318)	
Total other expense, net	5,700		10,214		17,241		20,589	
Income (loss) before income taxes	6,631		(3,951)		34,210		(27,863)	
Income tax benefit	592		103		10,824		5,486	
Net income (loss)	7,223		(3,848)		45,034		(22,377)	
Other comprehensive (loss) income, net of tax:								
Foreign currency translation adjustments	 (16,371)		562		(16,245)		(404)	
Total comprehensive (loss) income	\$ (9,148)	\$	(3,286)	\$	28,789	\$	(22,781)	
Earnings (loss) per share:								
Basic	\$ 0.04	\$	(0.07)	\$	0.28	\$	(0.42)	
Diluted	\$ 0.04	\$	(0.07)	\$	0.26	\$	(0.42)	
Weighted average number of ordinary shares outstanding:								
Basic	162,917,478		53,045,510		161,591,704		53,045,510	
Diluted	177,059,844		53,045,510		175,734,070		53,045,510	

PERIMETER SOLUTIONS, SA AND SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands, except share and per share data)

		June 30, 2022	Dec	ember 31, 2021
Assets		(Unaudited)		
Current assets:				
Cash and cash equivalents	\$	125,502	\$	225,554
Accounts receivable, net		68,458		24,319
Inventories		123,065		110,087
Income tax receivable		25,608		816
Prepaid expenses and other current assets		6,763		14,161
Total current assets		349,396		374,937
Property, plant, and equipment, net		59,155		62,247
Goodwill		1,031,219		1,041,325
Customer lists, net		730,339		753,459
Technology and patents, net		239,043		247,368
Tradenames, net		96,960		100,005
Other assets, net		1,992		2,219
Total assets	\$	2,508,104	\$	2,581,560
Liabilities and Shareholders Equity				
Current liabilities:				
Accounts payable	\$	42,967	\$	27,469
Accrued expenses and other current liabilities		22,876		19,025
Founders advisory fees payable - related party		27,116		53,547
Deferred revenue		5,387		445
Total current liabilities		98,346		100,486
Long-term debt		664,696		664,128
Deferred income taxes		304,993		298,633
Founders advisory fees payable - related party		191,031		312,242
Redeemable preferred shares		99,312		96,867
Redeemable preferred shares - related party		3,215		3,699
Other non-current liabilities		12,643		22,195
Total liabilities		1,374,236		1,498,250
Commitments and contingencies				
Shareholders' equity:				
Ordinary shares, \$1 nominal value per share; 4,000,000,000 shares authorized; 163,234,542 and 157,237,435 shares issued; 162,637,029 and 157,237,435 shares outstanding at June 30, 2022 and December 31, 2021, respectively		163,235		157,237
Treasury shares, at cost; 597,513 shares at June 30, 2022 and no shares at December 31, 2021		(5,008)		_
Additional paid-in capital		1,690,812		1,670,033
Accumulated other comprehensive loss		(23,380)		(7,135)
Accumulated deficit		(691,791)		(736,825)
Total shareholders' equity	-			
Total liabilities and shareholders' equity	\$	1,133,868	·	1,083,310
rotal natifices and shareholders equity	Þ	2,508,104	\$	2,581,560

#### PERIMETER SOLUTIONS, SA AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows (in thousands) (Unaudited)

(Unaudited)				
	 Successor		Predecessor	
	Six Months Ended June 30, 2022		Six Months Ended June 30, 2021	
Cash flows from operating activities:	 		00,2021	
Net income (loss)	\$ 45,034	\$	(22,377)	
Adjustments to reconcile net income (loss) to net cash used in operating activities:				
Founders advisory fees - related party (change in accounting fair value)	(80,313)		_	
Depreciation and amortization expense	33,086		30,381	
Interest and payment-in-kind on preferred shares	3,268		_	
Share-based compensation	12,465		_	
Deferred income taxes	7,648		2,242	
Amortization of deferred financing costs	793		1,621	
Amortization of acquisition related inventory step-up	27,315		_	
(Gain) loss on contingent earn-out	(9,398)		2,763	
Unrealized loss on foreign currency	4,036		2,258	
Loss on disposal of assets	9		_	
Changes in operating assets and liabilities, net of acquisitions:				
Accounts receivable	(44,477)		(37,994)	
Inventories	(41,431)		(19,472)	
Income tax receivable	(24,778)		(5,848)	
Prepaid expenses and current other assets	7,301		4,761	
Other assets	_		229	
Accounts payable	15,834		26,263	
Deferred revenue	4,991		6,415	
Accrued expenses and other current liabilities	2,789		(1,559)	
Founders advisory fees - related party (cash settled)	(53,547)		_	
Other liabilities	24		(199)	
Net cash used in operating activities	 (89,351)		(10,516)	
Cash flows from investing activities:				
Purchase of property and equipment	(4,006)		(3,507)	
Purchase price adjustment under Business Combination Agreement	(1,638)		_	
Purchase of businesses, net of cash acquired	_		(6,264)	
Net cash used in investing activities	 (5,644)		(9,771)	
Cash flows from financing activities:				
Ordinary shares repurchased	(5,008)		_	
Proceeds from exercise of warrants	529		_	
Proceeds from revolving credit facility	_		7,500	
Repayments of revolving credit facility	_		(3,000)	
Repayments of long-term debt	_		(2,808)	
Net cash (used in) provided by financing activities	 (4,479)		1,692	
Effect of foreign currency on cash and cash equivalents	 (578)		158	
Net change in cash and cash equivalents	 (100,052)		(18,437)	
Cash and cash equivalents, beginning of period	225,554		22,478	
Cash and cash equivalents, end of period	\$ 125,502	\$	4,041	
Supplemental disclosures of cash flow information:				
Cash paid for interest	\$ 17,919	\$	14,266	
Cash paid for income taxes	\$ 6,572	\$	946	
Non-cash investing and financing activities:				
Liability portion of founders advisory fees - related party reclassified to additional paid in capital	\$ 13,783	\$	_	

#### Non-GAAP Financial Metrics

#### Adjusted EBITDA

The computation of adjusted EBITDA is defined as net income plus income tax expense, net interest and other financing expenses, and depreciation and amortization, adjusted on a consistent basis for certain non-recurring, unusual or non-operational items in a balanced manner. These items include (i) expenses related to the Business Combination, (ii) founder advisory fee expenses, (iii) stock compensation expense, (iv) non-cash impact of purchase accounting on the cost of inventory sold, (v) contingent future payment related to an acquired business, (vi) management fees related to the services provided by SK Capital Partners IV-A, L.P. and SK Capital Partners IV-B, L.P (collectively, the "Sponsor") when acting in a management capacity and (vii) unrealized foreign currency loss (gain). To supplement the Company's consolidated financial statements presented in accordance with U.S. GAAP, Perimeter is providing a summary to show the computations of adjusted EBITDA, which is a non-U.S.GAAP measure used by the Company's management and by external users of Perimeter's financial statements, such as investors, commercial banks and others, to assess the Company's operating performance as compared to that of other companies, without regard to financing methods, capital structure or historical cost basis. Adjusted EBITDA should not be considered an alternative to net income (loss), operating income (loss), cash flows provided by (used in) operating activities or any other measure of financial performance or liquidity presented in accordance with U.S. GAAP (in thousands).

	Successor		Predecessor		Successor	Predecessor	
(Unaudited)		Months Ended e 30, 2022	Three Months Ended June 30, 2021		Six Months Ended June 30, 2022	Six Months Ended June 30, 2021	
Income (loss) before income taxes	\$	6,631	\$ (3,95	51) 5	\$ 34,210	\$	(27,863)
Depreciation and amortization		16,715	15,2	35	33,086		30,381
Interest and financing expense		12,142	8,0	10	22,638		15,891
Founders advisory fees - related party		(20,465)		_	(80,313)		_
Non-recurring expenses <sup>1</sup>		2,144	8,6	50	3,620		8,950
Share-based compensation expense		6,741		_	12,465		_
Non-cash purchase accounting impact <sup>2</sup>		18,016		_	27,315		_
(Gain) loss on contingent earn-out		(9,398)	2,70	53	(9,398)		2,763
Management fees <sup>3</sup>		_	3	13	_		625
Contingent future payments <sup>4</sup>		_	6	25	_		1,250
Unrealized foreign currency loss (gain)		3,156	(54	10)	4,036		2,258
Adjusted EBITDA	\$	35,682	\$ 31,1	15 5	\$ 47,659	\$	34,255
Net sales	\$	100,965	\$ 87,1	21 5	\$ 158,723	\$	121,046

<sup>(1)</sup> Adjustment to reflect non-recurring professional fees and integration costs including expenses related to the business combination with Perimeter Solutions.

<sup>(2)</sup> Represents the non-cash impact of purchase accounting on the cost of inventory sold in connection with the business combination with Perimeter Solutions. The inventory acquired received a purchase accounting step-up in basis, which is a non-cash adjustment to the cost.

<sup>(3)</sup> Adjustment to reflect fees pertaining to services provided by the Sponsor when acting in a management capacity on strategic and other non-operational matters which do not represent expenses incurred in the normal course of our operations. These fees did not continue following the closing of the business combination.

<sup>(4)</sup> Adjustment to reflect deferred consideration paid with respect to a 2019 acquisition.